# Influenza and Pneumococcal Disease Awareness Campaign

2022-2023 Program Results

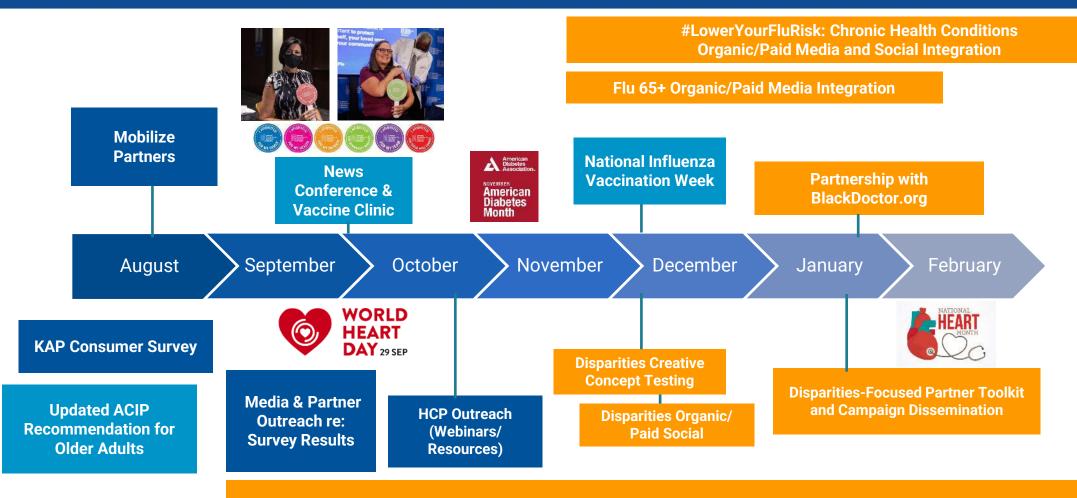




www.nfid.org



# Building Awareness and Sustaining Strong Momentum Throughout 2022-2023 US Respiratory Season



Opportunistic media throughout season, along with continuous partner outreach and engagement





Annual Influenza/Pneumococcal Disease News Conference: October 4, 2022



# **Keeping the Nation Flu-Focused: Program Overview**

#### National Influenza Season Launch

NFID news conference as an agenda-setting media event that reflects changing medical, scientific, and public health priorities
relevant to the upcoming flu season. For 25 years, NFID has partnered with government, industry, and leading non-profits to reach
wide-ranging audiences about influenza and pneumococcal disease

#### **KAP Survey**

 Nationally representative survey strategically used to understand attitudes and behaviors about vaccination against flu and pneumococcal disease in the context of the COVID-19 pandemic to help frame messaging and generate strong media hook

#### **Communicating Key Messages**

 High-profile panel of experts conveys strong and unified commitment to reinforcing the call to action for everyone age 6 months and older to get vaccinated against influenza each year and follow CDC "Take 3" approach to flu prevention. Media interviews conducted with panelists before, during, and after the news conference

#### **Compelling Resources and Ongoing Outreach**

 News conference and online press kit enabled ongoing access throughout the season to a range of information for media and consumers including factsheets and infographics





# Expert Panel Delivered Impactful Messages Tuesday, October 4, 2022

#### Looking Ahead: What We Know Now About Preventing Influenza and Pneumococcal Disease

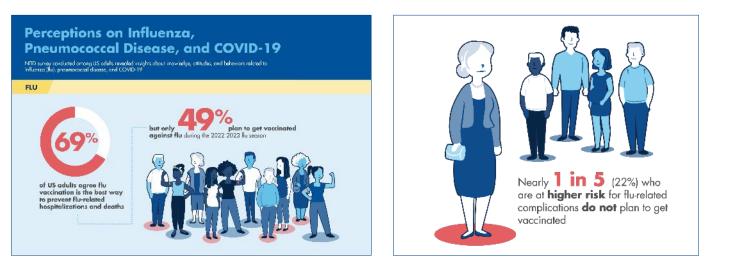
- Tamika C. Auguste, MD, ACOG Fellow and Chair, Women's and Infants' Services, MedStar Washington Hospital Center
- William Schaffner, MD, NFID Medical Director
- Patricia A. (Patsy) Stinchfield, RN, MS, CPNP (Moderator), NFID President
- Jeb S. Teichman, MD, Retired Pediatrician and Healthcare Executive
- Rochelle P. Walensky, MD, MPH, CDC Director

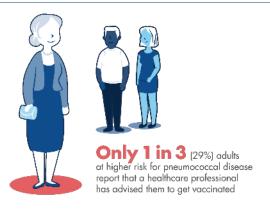




www.nfid.org/2022flunews

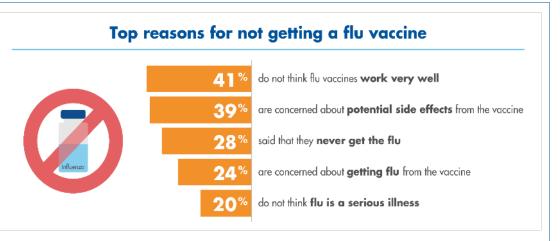
#### **NFID National Survey Results**







Among these, the majority (744) have received a pneumococcal vaccine







#### www.nfid.org/2022flusurvey

#### Vaccine Clinic: Leading By Example







www.nfid.org/lbe

# **Outreach Resulted in Top-Tier Media Coverage**

#### Media placements in top-tier print/online/TV/radio outlets resulted in more than 6.2B impressions\*

- 40 media representatives joined webcast/in-person
- **400+ stories**, including **57 original stories**
- Highlights include ABC News, Boston Globe, CBS, CNBC, Forbes, FOX News, Healio, Healthline, USA Today, Washington Post, WebMD, and Wall Street Journal
- Multiple stories across CBS platforms: CBS This Morning, CBS Evening News, CBS Newspath, CBS News radio, and CBS streaming service





Most Americans don't plan to get a flu shot this season — lots of them say they'll mask to avoid germs instead

Influenza Survey: Only 49% Of U.S. Adults Plan On Getting Vaccine, 58% May Mask

Worried about possibility of a tough flu season, officials urge vaccinations

Less than half of US adults plan on getting the flu shot

When to Get Your Flu Shot and Other Advice for This Flu Season

DI

Doctors urge Americans to get flu shot and COVID booster

Experts warn we could be in store for a rough flu season









healthline







\*Coverage from October 4-October 18; Online, print, TV, and radio figures based on Cision, Critical Mention, and Meltwater; includes press release impressions from PR Newswire







Forbes

The Boston Blobe



THE WALL STREET JOURNAL

# Video Footage Captured by CBS Helped Drive US-Wide Coverage Across CBS Programming

"Teichman joined other doctors and US health experts for a national conference aimed at encouraging all Americans to get a flu vaccine. They expect it could be a highly infectious year if the US is anything like Australia that just finished up its flu season."



©CBS EVENING NEWS

CBS EVENING

HEALTHWATCH

CBS EVENING NEWS

Health officials warn severe flu season is coming, urge vaccinations



NOR CALL STATES AND A CONTRACT OF A DULTS PLAN TO GET A FLU SHOTTHIS YEAR

"Less than half of US adults plan to get a flu shot this year and just a third feel safe getting a flu shot and COVID-19 vaccine at the same time, according to a National Foundation for Infectious Diseases survey."





"Public health officials are worried people would have a false sense of security after COVID precautions created two years of milder flu seasons. And this has the CDC urging everyone six months and older to get their flu shot."

OFFICIALS URGE VACCINATIONS AHEAD OF MORE SEVERE FLU SEASON





### **Majority of Articles Included NFID Survey Data**

"According to results from a survey by NFID, only 49% of US adults plan to get an influenza vaccine during the 2022-2023 season. People who said they did not plan on getting vaccinated cited not thinking influenza vaccines work very well (41%), concerns over side effects (39%), never getting influenza (28%) and concerns over getting influenza from the vaccine (24%) as their top reasons."



#### **Clinical Advisor**

CTICE CASES OBESITY DIABETES INFECTIOUS DISEASE

Home » Topics » Infectious Diseases Information Center » Influenza Information Center

October 5, 2022

#### Nearly Half of Adults Not Planning or Hesitant to Get Flu Vaccine



"Of concern this year, 1 in 5 individuals (22%) who are at higher risk of developing serious flu-related complications reported that they were not planning to get vaccinated against flu during the 2022-2023 season."

> Worried about possibility of a tough flu season, officials urge vaccinations by Martin Fluware Officials tout Jeanse Officials

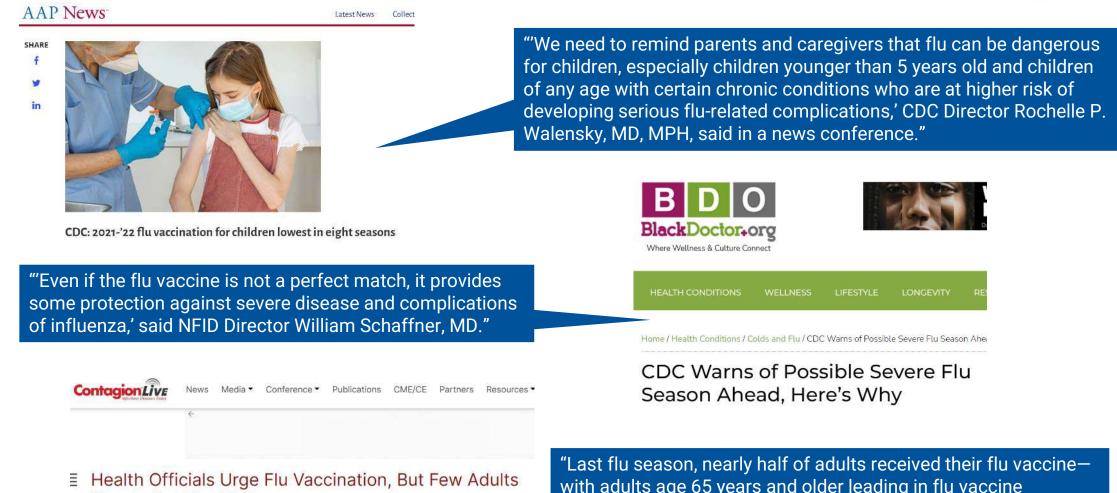






"69 percent agree flu shots are the best way to prevent flu-related deaths and hospitalizations."

# **Coverage Emphasized 'Flu is Serious and Vaccination Provides Protection from Serious Complications'**



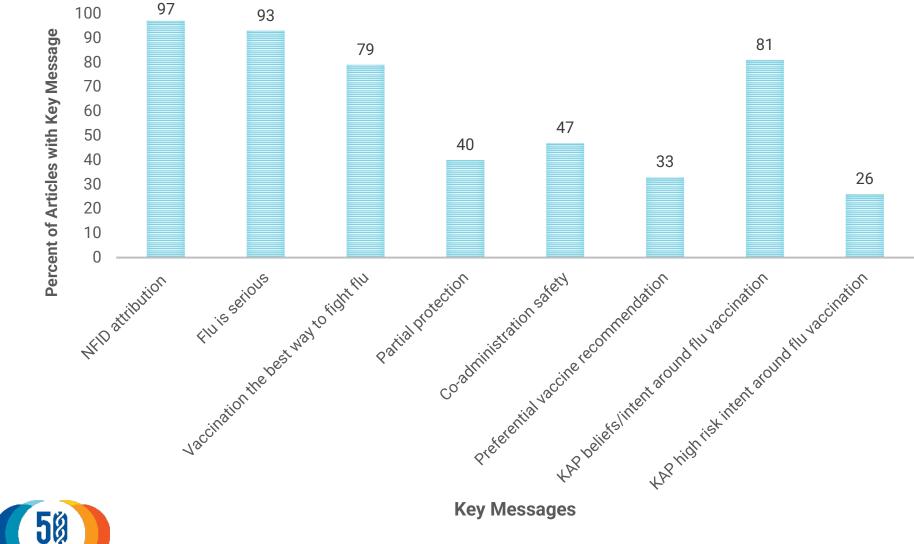
Plan to Get the Shot

with adults age 65 years and older leading in flu vaccine coverage," said CDC Director Rochelle P. Walensky, MD, MPH. Older adults are at highest risk for severe influenza and are strongly encouraged to be vaccinated.





#### Key Message Pull-Through



National Foundation for Infectious X Diseases



# Leveraging CDC-NFID Partnership



#### No es demasiado tarde para #CombatirLaInfluenza



#### No es demasiado tarde para #CombatirLaInfluenza

José R. Romero, MD, Director, CDC National Center for Immunization and Respiratory Diseases, CDC (English/Spanish)

www.nfid.org

#### the 2021–2022 flu season White Black Alvan Hispanic Arectar Indue Neeto Neeto Neeto Neeto Arec Cause for Concern

38%

54%

Rochelle P. Walensky, MD, MPH, CDC Director





www.nfid.org/blog

**Inequities in Flu** 

Hispanic, Al/AN, and

Vaccination Coverage

Black adults received a flu vaccine at lower rates compared to <u>White</u> adults during

### Social Media Buzz: #FightFlu and #PreventPneumo

- 819 social media posts by 514 unique authors generated estimated 24.5 million\* impressions
- Partners, immunization community, and healthcare professionals helped spread the word
- 300+ attended news conference virtually and in-person
- Media outlets extended reach of messaging on social





The annual flu season is just around the corner and doctors are warning that this year could be particularly nasty. Now, health officials are urging everyone over six months old to get their annual flu shot sooner rather than later.







time American Lung Association

We are proud to partner with @NFIDvaccines to help spread the word: Every year, #GetVaccinated to help #FightFlu!



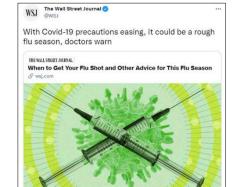
0:18 AM - Oct 5, 2022 - Sprout Social



@schoolnurses - proud to partner with @NFIDvaccines to help spread the word: Every year, #GetVaccinated to help #FightFlu!



5:20 PM - Oct 4, 2022 - Twitter Web App

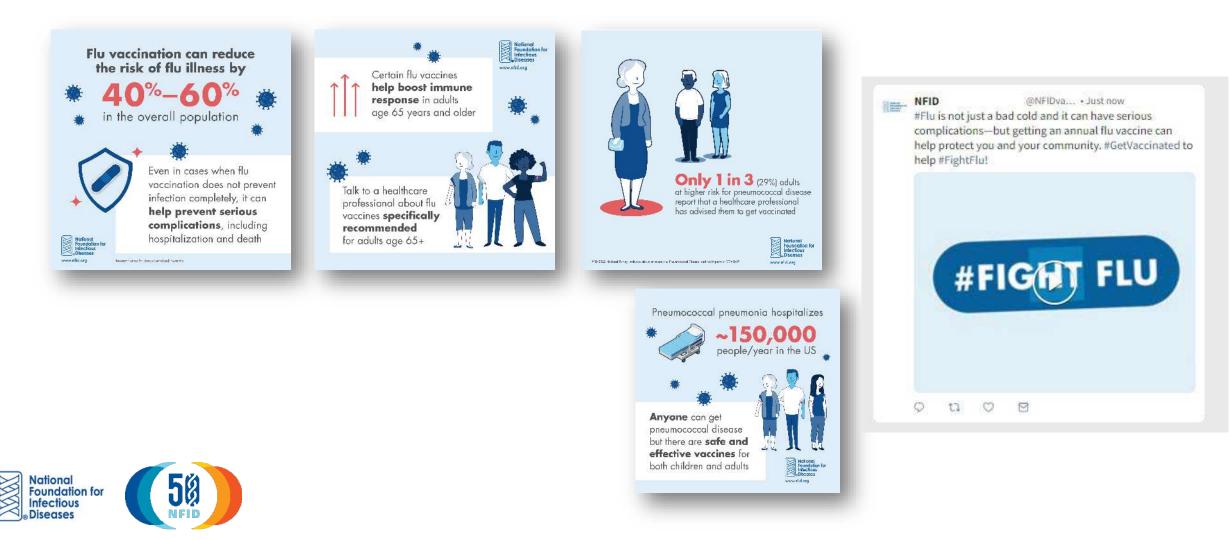


\*Hashtag use from September 29-October 9, 2022 (Twitter only)



### **NFID Social Media Toolkit for Partners**

#### Sample posts, animations, and graphics:



### Media Outlets Extended Reach of Messaging on Social



Worried about possibility of a tough flu season, officials urge vaccinations



bostonglobe.com

Worried about possibility of a tough flu season, officials urge vaccinations - Th... Worried that a difficult flu season might be ahead this fall and winter, federal officials are renewing their call for people to get both COVID-10 about and flu



CDC: 2021-'22 flu vaccination for children lowest in eight seasons: ow.ly/Zuau50L18mB

"We need to remind parents and caregivers that flu can be dangerous for children." - @CDCDirector #FightFlu



Most Americans don't plan to get a flu shot this season — lots of them say they'll mask to avoid germs instead (via @CNBCMakeIt)

@CNBC







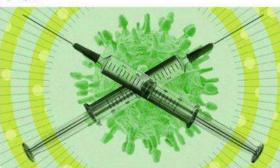
Most Americans don't plan to get a flu shot this season — lots of them say the... A higher share of Americans plan to mask at least sometimes this flu season to avoid germs than plan to get vaccinated, according to a survey from the NFID.



With Covid-19 precautions easing, it could be a rough flu season, doctors warn

#### THE WALL STREET JOURNAL

When to Get Your Flu Shot and Other Advice for This Flu Season & wsi.com



CBS Evening News

The annual flu season is just around the corner and doctors are warning that this year could be particularly nasty. Now, health officials are urging everyone over six months old to get their annual flu shot sooner rather than later.



@forbeshealth

Influenza Survey: Only 49% Of U.S. Adults Plan On Getting Vaccine, 58% May Mask



forbes.com Influenza Survey: Only 49% Of U.S. Adults Plan On Getting Vaccine, 58% May ... The concern is that people have forgotten how bad the flu can be.

# Paid Social Media Posts Expanded Engagement with NFID Messages



- Facebook: 5,837 Clicks with 1.11% Click Through Rate
- Twitter: 973 Clicks with 0.28% Click Through Rate





# Influenza Webinar + Podcast Episode

#### **INFLUENZA VACCINATION TO HELP PROTECT ALL ADULTS**



William Schaffner, MD

NFID Medical Director

National

Infectious Diseases

Foundation for



Lisa Grohskopf, MD, MPH Centers for Disease Control and Prevention

www.nfid.org/webinars



Martha Gulati MD, MS American Society for Preventive Cardiology

nfid.org/webinars



NFID Vice President Kathleen M. Neuzil, MD, MPH, shares predictions for the upcoming influenza (flu) season, describes how the COVID-19 pandemic catapulted new vaccine technologies, and shares her thoughts about the politicization of vaccine science ...



#### www.nfid.org/podcast







**500+ Viewers/Listeners** 

# National Influenza Vaccination Week (NIVW): December 5-9, 2022

Extending messages throughout respiratory season:

- #TogetherAgainstFlu video
- Reader's Digest/The Healthy <u>article</u>







NFID 
 ONFIDVaccines

Fighting flu starts with you. Get your annual flu vaccine so you can #ShowUp for those who need you most this holiday season. Learn more: nfid.org/flu #FightFlu



#### #FightFlu #LowerYourFluRisk



#### Why You Need to Stop Thinking of Flu as "Just a Bad Cold"

NFID @ @NFIDVaccines

How to Address Concerns About the Influenza #Vaccine with #NFID Medical Director William Schaffner, MD, via @ICT\_magazine ow.ly/bolS50LV4yG

#GetVaccinated to help #FightFlu

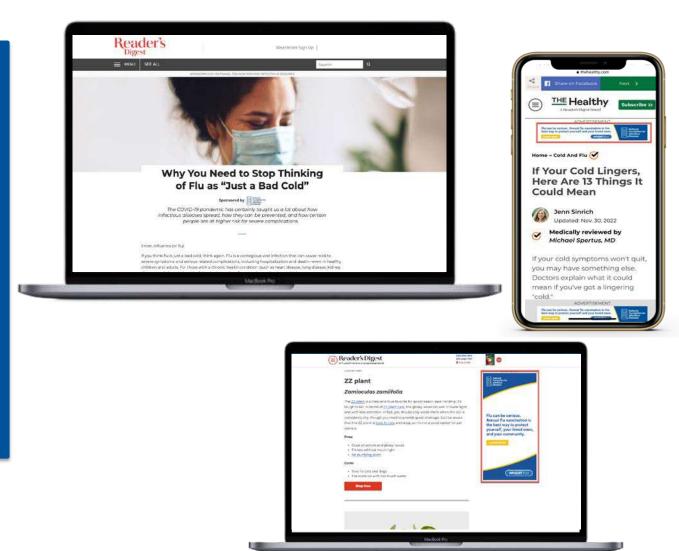


# #LowerYourFluRisk: Patients with Chronic Health Conditions



#### The Healthy: Sponsored Article Overview

- Audience: Adults with chronic health conditions
- **Objectives:** Raise awareness on how flu spreads, how it can be prevented, and how certain people are at higher risk for severe complications
- Tactics: Leverage Trusted Media Brands to reach The Healthy and Reader's Digest audience and deliver educational, custom content that communicates the serious complications of flu, especially for those at higher risk, and how to prevent flu





# The Healthy Article Performance Exceeded Industry Average

- Article Flight: December 5, 2022–January 31, 2023
- Exceeded benchmarks for click through rate (CTR) and average time spent, indicating NFID messaging resonated with the audience

#### **Native Article**





Average Time Spent 143% to benchmark (3:05)





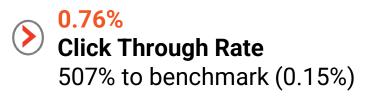
#### **Targeted Display Media**

1,540,144 Impressions 105% to goal



**Click Through Rate** 440% to benchmark (0.15%)

 0.14%
 Banner Click Through Rate Benchmark: (0.16%) Added Value Package



### Flu Is Not A Game PSA Further Drove Awareness

- NFID refreshed "Flu Is Not A Game" public service announcement (PSA) broadcast
- Interviews with 4 patients living with chronic health conditions, as well :15, :30, and :60 second PSAs broadcast and digitally distributed to national list of 800 TV stations
- PSAs placed on top networks including CBS, CW, Fox News, and History Channel International

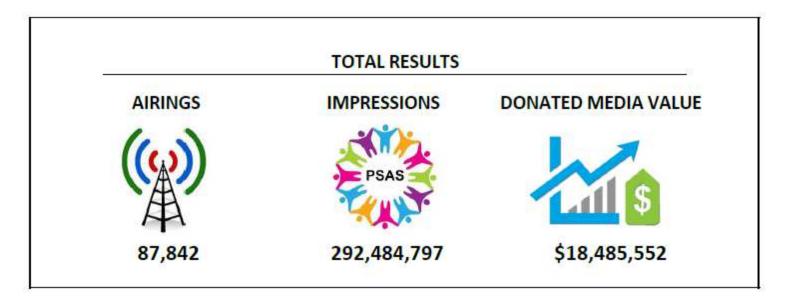






### **PSAs Continued To Achieve Strong Reach**

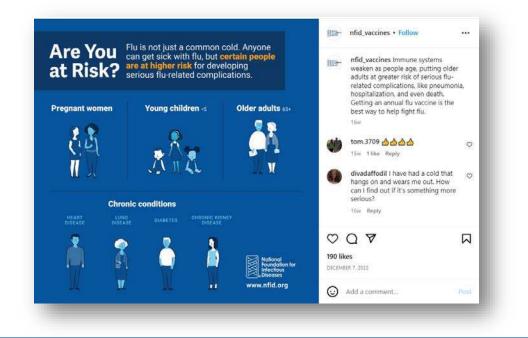
#### TV PSA Campaign



- Since December 2021, PSA has had 87K+ TV airings
- PSAs have been featured in 200+ markets
- Nearly 30% of the total airings came from national/regional outlets and local stations in the top 50 media markets



# Paid Social Media Posts Further Reached Audiences with NFID Messages



- Facebook: 3,757 Clicks with 0.92% Click Through Rate
- Instagram: 568 Clicks with 0.40% Click Through Rate
- Highest performing post for engagement on both Facebook and Instagram was 'Are You at Risk' post
- Post featuring infographics performed best





# **Targeting Older Adults**



#### **AARP: Sponsored Article Overview**

#### • Audience: Adults age 50+ years

- Objectives: Educate readers that older adults and those with certain chronic health conditions are at greater risk of developing serious flu-related complications and that annual flu vaccination is the best way to reduce risk
- Tactics: Leverage BrandAmp by AARP to reach AARP members and deliver educational, custom content that communicates the importance of getting an annual flu vaccine, especially for adults age 65+





d in 1973, the National Poundation for Infectious Diseases is a non-profit 3011ct130 organization dedicated to educating aging the public communities, and heilthcare professionals infection diseases across the lifetoase.







## **AARP Article Engaged Target Audience**

- Article Flight: January 9, 2023–February 8, 2023
- Engaged target audience as indicated by time spent, more than twice the industry average

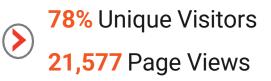




**1:53 minutes Average Time Spent** Industry average: 0:43\*\*

#### National Foundation for Infectious Diseases

#### **Campaign Awareness**



Page Views by Device Desktop, 10% Tablet, 5% Mobile Phone, 85%

#### **Additional Metrics**

# 0.17% Article CTA CTR BrandAmp average: 1.08%\*

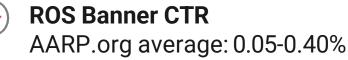
#### 0.57%

Roadblock Banner CTR



BrandAmp average: 1.05%\*





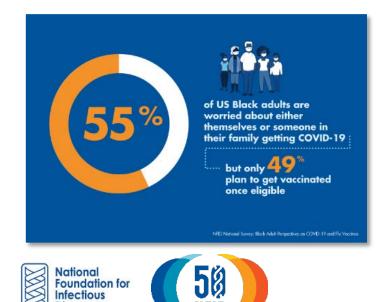
**SOURCE** \*Average based on 29 standard articles in H2 2022 \*\*Pressboard Benchmarks H1 2022

# Addressing Disparities: Reaching US Black Adults



### **Rooting Flu Campaign in Audience Research**

- In 2020 and 2021, NFID conducted 2 surveys to better understand knowledge, attitudes, and practices among US Black adults regarding flu and COVID-19 vaccination
- In March-April 2022, NFID conducted consultations with partners with deep connections to US Black audiences, to share survey results, obtain feedback, and discuss collaboration
- NFID garnered survey and consultation insights to develop campaign concepts with Blackled and Black-serving organizations, and test concepts for cultural authenticity













"We know that we win when we take care of ourselves and continue to follow risk mitigation behaviors."

"Prevention is becoming a part of the everyday lifestyle."

# **Empowering Black-Led and Black-Serving Partner Organizations** as Trusted Messengers

- NFID formative research found that among US Black adults, **protecting family members** has an important influence on vaccine decisions, and that Black healthcare professionals are the most trusted source of information
- NFID worked alongside Black-led and Black-serving organizations to develop culturally relevant messaging and visuals that appeal to US Black audiences with a focus on protecting themselves and their families



#### **KEY MESSAGES**

There are important factors specific to Black adults that have led to disparities in health outcomes and may influence decision-making about getting vaccinated against flu. The following key messages can help support enhanced communication about flu with the Black community:



#### Role of Self & Protection

You cannot be there for others if you do not show up for yourself first. Getting an annual flu vaccine not only protects you, but also your family members, especially if they have a chronic health condition that places them at higher risk. Getting an annual flu vaccine allows

you to #ShowUp at your best for

those who matter most.



**Disparities** in Flu Burden

Historically, communities of color have been disproportionately impacted by flu. Black and Hispanic adults in the US have higher flu hospitalization rates and lower flu vaccination rates than White adults. [1]



#### Vaccine Safety

50 years, hundreds of millions of individuals in the US-from diverse backgrounds, races, ethnicities, and geographic areas-have safely received seasonal flu vaccines.



You cannot get flu from a flu vaccine and Flu vaccines are safe. For more than severe side effects are extremely rare. Mild side effects may include a sore arm, low-grade fever, or fatigue.

A national NFID survey among US Black adults age 18-49 years and consultations with Black-serving partner organizations [2] found that perceived risk of vaccine side effects is a significant predictor of vaccine uptake. Among Black adults who do not plan to get a flu vaccine, one of the key barriers is a concern that the vaccine causes adverse reactions.

Vaccine Side Effects



#### Vaccine Effectiveness

#### Getting an annual flu vaccine is the best way to help protect yourself and others.

Even in cases when flu vaccination does not prevent infection completely, it can reduce the duration and severity of illness

And even if you do get flu, getting vaccinated helps protect against severe complications, including hospitalization and death





# **#ShowUp and #FightFlu Toolkit**

- NFID developed partner toolkit for public health advocates to inform their communities on the importance of flu prevention and encourage US Black adults to get an annual flu vaccine
- Complimentary toolkit includes co-brandable resources, including key messages, sample outreach email, and email banners, newsletter content, sample social media messages, graphics, and flyers

#### www.nfid.org/show-up







### Dissemination: #ShowUp and #FightFlu Campaign Raised Awareness During December Holiday Season

Facebook and Twitter posts gathered total reach of ~5K

National Foundation for Infectious Diseases

December 22, 2022 - 😋

Content on Facebook performed strongest

...

NFID 🔕 @NFIDVaccines (51)

National

Foundation for Infectious Diseases

Fighting flu starts with you. Get your annual flu vaccine so you can #ShowUp for those who need you the most this holiday season. Learn more: nfid.org/flu #FightFlu



Get your annual flu vaccine today www.nfid.org/flu

18



"My grown kids are coming back home for the holidays. And they better not bring me flu."

Getting your annual flu vaccine today means you can #ShowUp and help protect your crew.



www.nfid.org/flu #ShowUp #FightFlu



← Tweet

() NFID (N) @NFIDVaccines

Now is a good time to get your annual flu vaccine, so you can #ShowUp for your family and help protect the ones you love this holiday season.

Learn more: nfid.org/flu #FightFlu



Spend your holidays with the ones you love Get your annual flu vaccine today

#Showblo #FightFig

National Foundation to Infectious

www.nfid.org/flu

National Foundation for Infectious Diseases December 21, 2022 - ⊘ Flu can be serious. Help protect your crew this holiday season. Getting an annual flu vaccine ASAP means you can =ShowUp for your family in a big way. Learn more about how to =FightFlu: www.nfid.org/flu





#ShowUp #FightFlu

# **Dissemination: Media Partnership to Reach Black Consumers**

#### NFID developed media partnership with BlackDoctor.org (BDO):

- Elevate importance of and encourage annual flu vaccination among US Black adults
- Provide accurate information to Black adults and encourage visits to NFID website

#### Activities included:

- Facebook Live to discuss flu disparities and #ShowUp and #FightFlu campaign
- Sponsored article emphasizing racial disparities and how annual flu vaccination helps protect Black communities
- Promotion of assets on BDO Cold and Flu website and newsletter





Your Community from Flu

Unless you have been living under a rock, you know that flu (influenza) came fast and furious this year, making it a historically bad flu season. In fact, the number of positive flu cases and hospitalizations has not been this high in more than a decade. But what you probably don't know is that these rates were highest among Black adults and that people of color were hit the hardrest by flu.

Home / Health Conditions / Colds and Flu / Showing Up to Help Protect Yourself & Your Community from

Showing Up to Help Protect Yourself &

According to the Centers for Disease Control and Prevention (CDC), Black adults are more likely to be hospitalized with flu-and are less likely to get vaccinated against flu than White and Asian adults. During most influenza seasons in the past decade, hospitalization rates among Black adults were approximately 2 times higher than among White adults.





# **Dissemination: National Influenza Vaccination Week and Beyond**

NFID employed variety of tactics to amplify #ShowUp and #FightFlu campaign assets and messaging including:

- Blog post to announce campaign launch and promote toolkit
- Updated NFID flu website content to spotlight Black adults as priority audience
- Toolkit dissemination to NFID partners
- Social media posts during National Influenza Vaccination Week, with targeted campaign messaging







# **Maintaining Momentum**



# Bus Ads: It's Not Too Late to #GetVaccinated to Help #FightFlu



Taillight bus displays in NYC: **3.2M+ Impressions** January 2023 372 Metrobus Metrobus

King-size bus displays in Washington, DC: 6.9M+ Impressions January 2023

#### It's Not Too Late

Flu vaccination can help prevent hospitalization and death

#GetVaccinated to Help #FightFlu

National Foundation for Infectious Diseases www.nfid.org







#### **NFID Thought Leaders Help Raise Awareness**

# From the Experts: This is Not the Season to Skip Flu Vaccination





# **Collaboration and Support**





NFID awareness activities, including annual news conference, supported in part by:

- AstraZeneca
- GSK
- Merck & Co., Inc.
- Sanofi Pasteur
- Seqirus
- VaxCare (in-kind support of flu vaccine clinic)

NFID policies prohibit funders from controlling program content



# Additional information, including news conference recording, available at:

# www.nfid.org/2022flunews

